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Sales Support Representative

Description

GENERAL JOB OVERVIEW

This role is specific to drive sales leads to the Inside Sales Team through various methods of direct and indirect contact with addresses that qualify for Watch communications service offerings. The hours are largely between 11:00am and Dusk Monday – Saturday. Flexibility with work hours will be required

The normal total hours worked are expected to 29 hours per week with the exception being local weekend events that might require over 40 hours per week.

DUTIES AND RESPONSIBILITIES

- Door-2-Door contact
- Place door hangers
- Attend local events
- Attend Open houses
- Attend Launch events
 - Pre-selling before cell-site launch
- Placing leave behinds in local stores and venues
- Work with local realtors as the preferred service provider at qualified locations
- Primary focus on residential, SOHO (Small Office/Home Office) and small business
- Participate in sales and product training as required
- Contact local Sheriff and Law enforcement before commencing in outside contact activities

COMPETENCIES

- Excellent verbal and written communication skills
- Strong Listening skills and negotiating skills
- Ability to multi-task, prioritize and manage time effectively
- Ability to organize and communicate daily statistics for contacts made status and location.
- Ability to walk several miles a day.

REQUIRED EXPERIENCE AND EDUCATION

- High School Diploma Required
- Associates Degree Preferred

Hiring organization
Watch Communications

Employment Type
Part-time

Job Location
Champaign, IL

Date posted
October 21, 2021

WORK ENVIRONMENT

- 75% out of office work

PHYSICAL DEMANDS

- Ability to walk several miles a day.
- Minimal lifting of 25 pounds or less.

OTHER DUTIES

This job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee. Duties, responsibilities and activities may change, or new ones may be assigned at any time with or without notice.

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